



## Procurement Transformation Institute *Procurement Value Delivered*

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### This Week's Highlight

#### **Brexit Strategic Sourcing**

iDDea's Brexit Unit Manager, Shirlee Kelly provides a breakdown of how the team at iDDea can help you prepare for the world's most complex divorce.

Through partnerships with the likes of Enterprise Ireland & Intertrade Ireland, iDDea are the Strategic Sourcing partner of choice for many public and private organisations in Ireland and Europe.

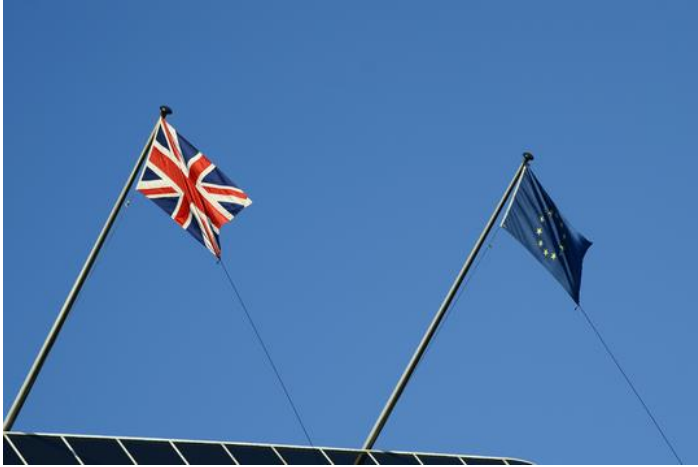
Click below to apply for one of Intertrade Ireland's Brexit vouchers or apply for Enterprise Ireland's Be Prepared Grant and take the first step to help you on the journey of developing your Brexit contingency plan.

Can you really afford to ignore it?



[Click Here to Read Shirlee's Blog](#)

Procurement Picks



## What Does Brexit Mean For Procurement?

With just under 250 days left to the world's most complex divorce, what does it actually mean for Procurement?

[Find Out More!](#)

### People

#### Does It Matter If Suppliers Don't Make Money?

Is it the buyer's responsibility to identify if a firm bidding to win a contract has bid "too low" - and is it feasible to do so? Peter Smith answers the fundamental questions that lie behind these dilemmas.



[Click Here to Find Out More](#)

### Knowledge

#### Are you a Contract Management Hypocrite?

State of Flux analyses the difference between contract management from a procurement perspective and from a suppliers perspective. If not managed responsibly by both parties can be destructive.



[Discover More Information Here](#)

### Process

#### How to Create a Strategic Sourcing Baseline:

Creating a valid baseline is the 1st step in the strategic sourcing process. Ron Larimer takes us through the 3 types of baselines that can be broken down further in to many different methodologies.



[Click Here for more Information](#)

## Technology

### The New Age Of Procurement

#### Technology:

It's no exaggeration to say 90 per cent of today's procurement technologies will be obsolete in the coming years. Procurious reminds us how procurement needs to start looking much further ahead.



[Want to Find Out More?](#)

## Culture

### How 35 Innovation & Strategy Practitioners View Innovation Culture:

Alexander Osterwalde asked 35 participants to sketch what characterizes companies that are good at innovation with our Culture Map tool. Interesting & insightful results!



[Read the Article](#)

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