



## Procurement Transformation Institute *Procurement Value Delivered*

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### This Week's Highlight

The IFPSM (International Federation of Purchasing and Supply Management) are conducting a Global Procurement Capability Benchmark to gain insights on capability across the globe.

The exercise is future looking in its design and focuses on the skills required to perform in procurement and to prepare ourselves for 2025. This inaugural initiative will baseline skills and knowledge across the globe, to identify where gaps may be apparent.

Click below and register to participate in this global initiative which will see your contribution benefit the Global Procurement Community.



# IFPSM

INTERNATIONAL FEDERATION OF PURCHASING & SUPPLY MANAGEMENT

[Click Here to To Register and Take the Assessment](#)

## Procurement Picks



Exciting news emerged recently that the Cork City Social Housing Project has been shortlisted for the **Procura+ Innovation Procurement of the Year award**.

Valerie O'Sullivan, Director of Housing, Environment and Recreation at Cork City, and her team have showcased excellence in sustainable and innovation procurement and have used a competitive dialogue procurement procedure that sparked innovation and broadened the Council's options for housing locations and design.

This process has resulted in the procurement of 11 social housing schemes, providing 215 new homes in sustainable community developments.

An amazing achievement by Valerie and her team!

[Click Here to Find Out More About Valerie and her Team's Hard Work!](#)

## People

**You Don't Sell Your Own Product as Well as You Sell Your Client's:**  
Tim Williams from the Ignite Consulting Group shares his thought-provoking views & ideas about the backward value proposition.



[Click Here to Find Out More](#)

## Knowledge

**Stop Making these eProcurement Mistakes:**  
The Strategic Sourcerer discusses how to maximize the full potential of eProcurement & outlines three simple mistakes to avoid.



[Discover More Information Here](#)

## Process

**The Pain of Public Procurement Process:**  
Public procurement is incredibly important; but it's also a painful, slow & overcomplicated process. Kent Wyatt takes a look at the policy and people dimensions of this pain.



[Click Here for more Information](#)

## Technology

**Technology & the Future of Procurement:**  
Technologies such as big data, AI, machine learning, blockchain, self-driving vehicles, and clean energy are transforming business models. Insightful article reminding us that Procurement is not immune from this trend.



## Culture

**Fostering an Innovation Culture in Purchasing. Are you Ready?**  
Research conducted by the EIPM shows that an innovation culture within a procurement context can be described using eight dimensions presented in the document that you can download by clicking below.



[Want to Find Out More?](#)

[Download the Research Report](#)

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