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Procurement Transformation Institute

Procurement Value Delivered

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This Week's Highlight

2018 Procura+ Awards

Barcelona, Rotterdam and Flanders Scoop Awards at Major European Sustainability Event

The cities of Barcelona and Rotterdam, and the Government of Flanders, have scooped the 2018 Procura+ Awards at this year's EcoProcura conference in Nijmegen, the Netherlands.

Other initiatives honored at this year's Procura+ Awards included the runners-up that pushed the winners close. The city of Aalborg in Denmark ran a close second to Flanders in the sustainable procurement category, with Ireland's Cork City Council runner-up to Rotterdam for its innovation procurement efforts.



[Read the full article Here!](#)



**“Win-Win for European Economy” - Strategic Innovation Network
Launched**

The European Union’s innovation agenda was given a boost today with the official launch of a new initiative funded by the European Commission’s [Horizon 2020](#) research and innovation programme.

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People

Supplier Relationship Management - A Personal Journey:
The idea of working collaboratively with suppliers following a deal was, at best, minimal and mostly remedial.



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Knowledge

10 success factors for game theory in procurement:
Using game theory can have a profound impact on procurement negotiations, but there are rules you must follow.



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Process

How important is cash flow management in procurement?
It’s crucial to know how cash comes into the business but also having a strategic approach on how cash leaves the business is just as important.



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Technology

Culture

[Subscribe](#)[Past Issues](#)[Translate](#) ▼**procurement tech is
enabling innovation**

Companies should be looking to procurement technology to put them ahead in the race to innovation excellence.

**innovation.**

There has become a deep-rooted belief that if you aren't constantly innovating you will become obsolete.



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