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## **Procurement Transformation Institute**

Procurement Value Delivered

Issue 36, 7 November 2018

## This Week's Highlight



### How to reduce buyer turnover without increasing HR spend

Dear all,

A few days ago you were invited to another webinar: How to reduce buyer turnover without increasing HR spend with Mike Mcgrath.

In case you have missed the webinar, here is the link for the recording:

Recording.

Webinar Recording Link

#### **Procurement Picks**

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> Invest NI wants to back SMEs that have growth potential. **Invest Northern** Ireland (NI) has unveiled its £30m Growth Loan Fund II. a successor to the previous £55m Growth Loan Fund set up in 2012.

Managing Tail Spend: Why Should **Procurement Care?** 

Many organizations let this spend fall through the cracks, focusing on larger, more prominent spend.

Procurement begins on 1,000 home site on Donabate peninsula

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The procurement process has begun on the development of 1,000 to 1,200 new homes at Ballymastone in Donabate.



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#### **Technology**

**Procurement must** sell idea of tech investment to IT!

Procurement professionals seeking smart procurement technology should involve their IT colleagues as early as possible if they wish to avoid having purchasing plans blocked by a CTO.

### Connect With Us!







#### **Culture**

How Preston - the UK's "most improved city" became a success story for Corbynomics

The Lancashire city has transformed its growth model through public investment and innovation.



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