



Procurement Transformation Institute *Procurement Value Delivered*

CEO of the Year 2018

21st March 2018
Issue 6

This Week's Highlight - CEO of the Year

PTI Co-Founder, Ingrid De Doncker has been awarded the **2018 Irish SME Business CEO of the Year.**

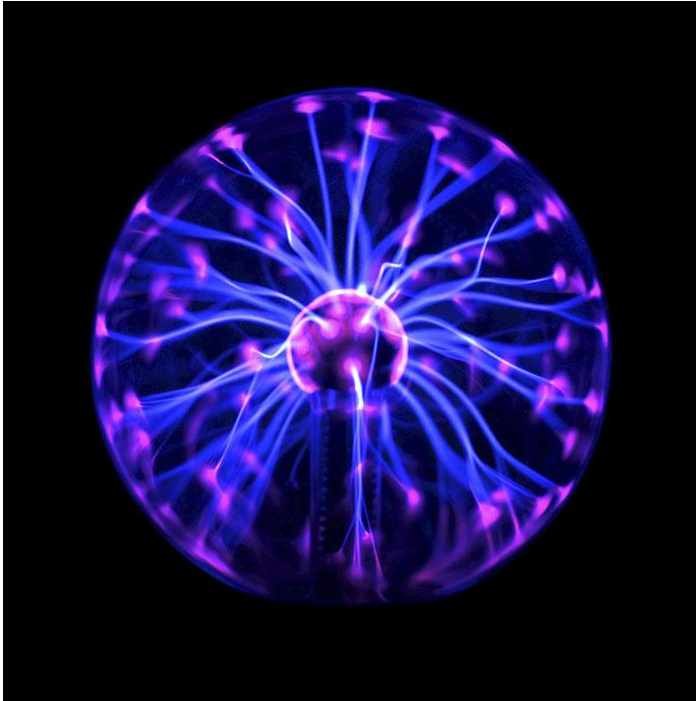
This is a thoroughly deserved recognition of Ingrid's hard work and dedication to her team & company.

Click below to read the full story.



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Procurement Picks of the Week



The Global Chief Procurement Officer Survey 2018:

Deloitte released the results of their 2018 CPO Survey. The survey is an interesting check on the pulse and general health of the procurement function.

[Click Here to Read the Blog](#)

People

Is Job Rotation the Answer to Procurement's Talent Issue?:

Procurement Leaders' Sophie Dyer discusses the challenges in retaining talent, due to the increased variation of skills required. Is job rotation the answer?

Knowledge

Commodities: The Great Paper Chase Begins:

In this Supply Management article, Will Green discusses the knock-on effect the shortfall from China's recycling halt has on Europe & the rest of the world.

Process

Four Steps to Bring Your Procurement Process into the 21st Century:

A SoftCo article filled with stats & facts on how you can restructure your procurement processes to compete with an everchanging environment.



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Technology

Is Your Procurement Solution a Product or a Service?:

Kelly Barner clarifies whether your procurement solution is a product or service under 3 headings:

Implementation; Internal Adoptions & External Representation.



[Check out the Article](#)

Culture

How to Promote a Risk-Aware Climate in a Risk-Averse Environment:

Matt Shinkman and Chris Matlock details how tackling risk culture can be a strategic opportunity that pays dividends beyond compliance.



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