



## Procurement Transformation Institute *Procurement Value Delivered*

### Procurement in 2018

4th April 2018  
Issue 8

#### This Week's Highlight

Zycus have recently launched their new ebook: *Procurement Experts Outlook 2018*.

This e-Book presents articles from 8 leading industry thought leaders and procurement practitioners on the most sought-after question - What should be the role of Procurement in 2018?

#### Key Takeaways from the ebook include:

Developing Strategic Mindset is essentials for Procurement Teams

The shift in procurement skills to drive a high performing team

Unravel the power of spend analytics in procurement

Stakeholder alignment for successful procurement savings

New era of real-time procurement

Collaborating better with second-tier suppliers

Click below to find out more.

**ZYCUS**  
GLOBAL SOURCE-TO-PAY SOFTWARE SOLUTIONS

# Procurement Experts Outlook 2018

[Click Here to Access the eBook](#)

## Procurement Picks



### Off Your Trolley:

Check out experienced Purchasing Professional Niall O'Halloran's blog where he shares his insights into supply chain & purchasing by using creative & relatable metaphors.

[Click Here to Read the Blog](#)

## People

### Why Supply Chain Managers & Procurement Should Collaborate:

In this Cerasis article, Adam Robinson warns that avoiding this collaboration could be the beginning of the downfall of a company - a claim supported by some excellent reports.



[Click Here to Find Out More](#)

## Knowledge

### How Smarter Purchasing can Improve Public-Sector Performance:

An insightful McKinsey&Co article discussing how well-established best practices can generate huge savings that can be used elsewhere – without affecting services.



[Discover More Information Here](#)

## Process

### Spare Parts Standardization and Its Impact on Purchasing Leverage:

The importance & benefits of 'parts standardisation' is emphasised in this Beroe report. Interesting facts with great visuals!



[Click Here for more Information](#)

## Technology

### A New Era for Big Data in Procurement - The Convergence of The Internet of Things, Blockchain, and Artificial Intelligence:

Bertrand Maltaverne discusses the considerable opportunities & value new technologies have for Procurement



## Culture

### Top 7 Advantages of a Procurement B2B Marketplace:

This Purchasing Platform Blog shares insights on why a B2B working environment might be the way forward, providing the top advantages associated with this type of marketplace.



[Check out the Blog & Webinar](#)

[Want to Find Out More?](#)

Procurement Transformation Institute  
Western Gateway Building, UCC,  
Cork, Ireland  
[info@procureti.com](mailto:info@procureti.com)  
00353 212021052  
[www.procureti.com](http://www.procureti.com)



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