



Procurement Transformation Institute *Procurement Value Delivered*

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This Week's Highlight

Gartner IT Sourcing, Procurement, Vendor & Asset Management Summit 2018

This Gartner event is focused on the sourcing and procurement of IT services and products, IT contract negotiation, vendor management, asset management and IT finance.

The conference intends to help meet the growing challenge of accelerating business performance while optimizing costs through better collaboration and interaction internally within the IT finance, sourcing, procurement and vendor asset management organization, and with IT and business stakeholders, and externally, with technology and service providers.

When & Where: 26 - 28 September 2018 / London, UK

To find out more about the Summit & how you can Register, click below.

Gartner IT Sourcing, Procurement, Vendor & Asset Management Summit 2018

26 – 28 September / London, U.K.
gartner.com/eu/spv



A new Gartner event focused on the sourcing and procurement of IT services and products, IT contract negotiation, vendor management, asset management and IT finance.

[Click Here to To Register for the Summit](#)

Procurement Picks



Top 8 Procurement Trends in 2018

Purchasing Platform count down the Top Procurement Trends of 2018 ranging from big data & AI in procurement to innovations and blockchain technologies.

[Check It Out Here!](#)

People

Storytelling - An Essential Procurement Skill:
Supply Management's Jacki Buist discusses how the techniques of storytelling can help procurement to sell its message and engage stakeholders and shares her top pointers to achieve this.



[Click Here to Find Out More](#)

Knowledge

5 Reasons Supply Base Rationalization Can Be the Enemy of Effective Procurement Spend Management:
SpendMatters shares 5 reasons supplier rationalization may lead to missed savings & weaker supplier relationships.



[Discover More Information Here](#)

Process

Procurement Organisation and Structure - Why It Matters For CPOs:
Peter Smith explains the importance that stakeholders understand how they relate to the overall structure and the procurement players within it.



[Click Here for more Information](#)

Technology

Procurement of Emerging Technology - Three key challenges to watch out for:
James Bousher discusses how emerging technologies also bring with them a raft of challenges for procurement teams.

Culture

6 Ways To Embed Great Procurement Into Your Company Culture:
James Ball shares 6 ways organisations can encourage employees to make procurement part of their everyday work.



[Want to Find Out More?](#)



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