

Procurement Transformation Institute Procurement Value Delivered

Issue 20, 11 July 2018

This Week's Highlight

Procurement Management NFQ Level 8

The Certificate in Procurement Management (CPM) is designed for busy professionals employed in the SME and multinational sector, as well as the public sector, who seek to deliver concrete, sustainable results through effective procurement management.

The Certificate is the first university accredited NFQ Level 8 award in procurement studies. Completed on a part time/block release study basis, candidates will benefit from workplace targeted continuous assessment and University certification.

Applications for the September 2018 intake are now open and close on 31st August 2018.

iDDea's Sourcing Coordinator, Suzie Lynch, has just completed the CPM and has written about her experiences and how she benefitted from the course. For more information on the course and how you can apply, check out her blog by clicking below!



Find Out More About The Certificate in Procurement Management

Procurement Picks



Where Are All The Great Procurement Jobs?

Do you have your eye on an exciting opportunity in international category management, predictive data analytics, or do you have a passion to make sourcing more sustainable?

Find Out More!

People

The Buyer-Seller gap is real - and it's a Big Problem for B2B:

Knowledge

Emotional Intelligence & Curiosity- Two Things to look for when Recruiting

Process

Benefits of Procurement Automation: Kenzie Carlson shares the main reasons why many The Growing Buyer-Seller
Gap - Results of the 2018
Buyer Preferences Study
shows us that customers
are continually changing
how they approach the
decision-making process,
but sales organizations are
not keeping up.



Click Here to Find Out More

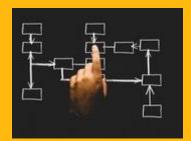
Procurement Professionals:

The Sourcing Guy discusses the two qualities that make a difference between success and failure when hiring.



Discover More Information Here

companies choose to automate their procurement processes and the benefits, timesavings and increased control that come with it.



Click Here for more Information

Technology

3 Surprising Ways the Procurement Technology Market Has Changed in the Past Year:

Between product updates, the rise of new solution areas and increasing provider consolidation, the technology landscape is changing every day.



Want to Find Out More?

Culture

Why Creating a Coaching Culture in your Procurement Organization is an absolute must to become a Strong Business Partner in a VUCA World: Thought-provoking LinkedIn article by Ronald Haas who shares his tips on coaching culture.



Read the Article

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