



## Procurement Transformation Institute *Procurement Value Delivered*

Issue 15, 6 June 2018

### This Week's Highlight

#### **TenderCon3 is coming to Cork!**

As mentioned in last week's newsletter, we are very excited to be hosting Tendercon3 in Cork on June 14th in conjunction with Tenderscout.

Featuring guest speakers from some of Ireland's largest buyers of SME goods/services and discussions with businesses who are successfully winning contracts, this event is recommended for all and any businesses keen to understand more about the process of tendering for public contracts today.

#### **Event Information**

**Date:** 14th June

**Venue:** Western Gateway Building, UCC, Cork

**Time:** 8:00 - 12:00

For more information on this event and to access the agenda, please click [here](#).

Register for this FREE event by clicking below.



IN ASSOCIATION WITH PTI



Procurement Value Delivered

POWERED BY TENDERSCOUT



[Register for this FREE event!](#)

## Procurement Picks



### When Things Go Wrong in Procurement: 5 Tips on What to Do

This PSF Beta article shares 5 tips on how to manage public procurement difficulties when the policies and guidelines fall short.

[Read the Article Here!](#)

<u>People</u>	<u>Knowledge</u>	<u>Process</u>
Will People Analysts always be human? Littal Shemer Haim	The Two Obvious Challenges of Digital Transformation that	Revolutionizing the Data Collection Process: Tap2Trade discuss the

expresses the importance of 'People Analytics', emphasizing the point that as much as technology is evolving within the procurement world, our human role cannot lag behind.



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**Everyone Ignores:** Bertrand Maltaverne warns that a digital transformation is in the horizon, and the Procurement world can expect substantial changes.



[Discover More Information Here](#)

value of eProcurement for their processes and the major steps they took to become fully digitalised and revolutionize and transform their data collection process.



[Click Here for more Information](#)

## Technology

### **6 Things to Consider Before you Buy any Procurement Technology:**

Thought-provoking Procurious article advising on certain elements to look out for before considering in investing in some of the latest procurement technology.



[Want to Find Out More?](#)

## Culture

### **Six Ways Procurement Can Disrupt Management Consulting:**

Procurement has a role in accelerating change, or being a hurdle to innovation. Medium advise on six elements that they can do to deliver accelerated disruption.



[Read the Article](#)

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